



K23P 0473

Reg. No. :

Name :

II Semester M.Sc. Degree (CBSS – Reg./Supple./Imp.) Examination, April 2023

(2019 Admission Onwards)

COUNSELLING PSYCHOLOGY

PSY 2C07 : Social Psychology

Time : 3 Hours

Max. Marks : 60

SECTION – A

Answer **any five** questions in **one or two** sentences, each carries **two** marks.

1. Define self esteem.
2. Define persuasion.
3. Define the term compliance.
4. Define altruism.
5. What is meant by the term cohesiveness ?
6. What is peer pressure ?
7. Define leadership.

(5×2=10)

SECTION – B

Answer **any two** questions in **200** words, each carries **five** marks.

8. What is self ? Explain person perception and impression formation.
9. What is prosocial behavior ? Explain the factors affecting it.
10. Define Groups. Explain the factors that influence decision making in groups.

(2×5=10)

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SECTION – C

Answer **any two** questions in **400** words, **each** carries **eight** marks.

11. Define socialization. Explain the agents and the process involved in it.
12. Explain how attraction is determined by internal, external and interactive factors.
13. How is social psychology applied in the fields of health and law ? (2×8=16)

SECTION – D

Answer **any two** questions in **600** words, **each** carries **twelve** marks.

14. How is social perception biased through attribution. Explain the different theories.
15. Explain how conformity, compliance and obedience acts as methods of social influence ?
16. What is aggression ? What are the most common determinants, prevention and its control ?
17. Explain the most common theories of leadership with a focus on its effectiveness. (2×12=24)

