



K21P 4169

Reg. No. :

Name :



I Semester M.Com. Degree (CBSS - Reg./Supple./Imp.)
Examination, October 2021
(2018 Admission Onwards)
COM1C04 : ORGANIZATIONAL BEHAVIOUR

Time : 3 Hours

Max. Marks : 60

SECTION – A

Answer **any four** questions in this Section. **Each** question carries **1** mark for Part (a), **3** marks for Part (b) and **5** marks for Part (c).

1. a) What do you mean by organizational behaviour ?
b) How the knowledge of organizational behaviour helps the organization ?
c) Organizational behaviour has been modified and enriched by informational outputs from other disciplines. Explain.
2. a) What are content theories of motivation ?
b) How Aldefer classifies the needs ?
c) How the knowledge of motivation helps in the progress of the organization ?
3. a) What is a team ?
b) Explain the different types of teams.
c) How and why a team work is effective than individual work ?
4. a) Define organizational Development.
b) What are the features of OD ?
c) Why OD is needed ?
5. a) What is Attribution theory ?
b) What are the errors in attribution ?
c) How perception concepts are applied in the organization ?

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6. a) What are group norms ?
- b) What are the types of group norms ?
- c) State the characteristics of group norms. (4×9=36)

SECTION – B

Answer the **two** questions in the Section. **Each** question carries **12** marks.

7. a) Give an account on Classical Conditioning theory and its applications in the organization.

OR

- b) Explain Transaction Analysis. What are the major contributions of transaction analysis to organization ?

8. a) Why people resist organizational change ? Assume that you are the manager of the organization, how will you overcome the resistance to change at various levels ?

OR

- b) What is motivation ? Explain various financial and non-financial motivation. (2×12=24)