

K16U 1236

Reg. No. :

Name :

II Semester B.S.W. Degree (CCSS – Reg./Supple./Improv.) Examination,
May 2016

COMPLEMENTARY COURSE IN PSYCHOLOGY

2C10 PSY : Social Psychology

(2014 Admn. Onwards)

Time : 3 Hours

Total Marks : 40

SECTION – A

One word questions. Answer **all**. Each carries 1 mark. (1×4=4 Marks)

1. The process of understanding the cause behind other's behaviour is _____
2. _____ is the technique where the person first induces the target person to like him and then try to change the behaviour in some desired manner.
3. Behaviours that provide benefits to others but which has no obvious benefits for the person who carries them out is called _____
4. The extent to which two persons share the same attitude is _____

SECTION – B

Short answers. Answer **any 7**. Each carries 2 marks. (7×2=14 Marks)

5. Pro-social behaviour.
6. Observation method.
7. Person perception.
8. Prejudice.
9. Consistency.

P.T.O.



10. Paralanguage.
11. Pluralistic ignorance.
12. Flattery.
13. Social re-categorization.
14. Obedience.

SECTION – C

Short essays. Answer **any 4**. **Each** carries **3** marks. **(4×3=12 Marks)**

15. Origin of prejudice.
16. Internal factors leading to pro-social behaviour.
17. Errors of attribution.
18. Body language.
19. Attitude change.
20. Factors affecting conformity.

SECTION – D

Essay questions. Answer **any 2**. **Each** carries **5** marks. **(2×5=10 Marks)**

21. Discuss the external and internal factors affecting pro-social behaviour.
22. Explain the different methods used in the field of social psychology.
23. What is destructive obedience ? What is its social psychological basis and can we resist its effects ?
24. Explain the internal, external and interactive determinants of interpersonal attraction.