- 7. What is Job Analysis?
- 8. What is Performance Evaluation?
- 9. Define HRM.
- 10, What is Compensation planning?

(2)

## SECTION - C

Answer any Six questions. Each question carries 3 marks. (6×3=18)

- 11. What are the objectives of Training?
- 12. Distinguish between Personal management & HRM?
- 13. State the need of Job evaluation?
- 14. What is the importance of Performance Appraisal?
- 15. Explain the Evolution of HRM.
- 16. Differentiate between Job Specification & Job Description.
- 17. What are the challenges of successful HR Planning?
- 18. What are the factors affecting Recruitment?

## SECTION - D

Answer any Two questions. Each question carries 8 marks. (2×8=16)

- 19. What is Selection & explain the process of Selection?
- 20. What are the different techniques of Performance Appraisal?
- 21. Explain the process and techniques of Job analysis.