



M 7501

Reg. No. :

Name :

III Semester B.B.A./B.B.A. T.T.M. Degree (CCSS-Reg./Supple./Imp.)

Examination, November 2014

BBA/BBA TTM – COMPLEMENTARY COURSE

3C03 BBA/BBA (T) : Business Law

(2012 Admission Onwards)

Time: 3 Hours

Max. Weightage : 30

PART – A

This part consists of **two** bunches of questions carrying **equal** weightage of **one**.
Each bunch consists of **four** objective type questions.

Answer **all** questions.

- I. 1) Implied contract is also known as
 - a) Tacit contract
 - b) Quasi contract
 - c) Abinitio contract
 - d) Executory contract
- 2) Cash sale is an example of
 - a) past consideration
 - b) executory consideration
 - c) executed consideration
 - d) none of these
- 3) Pre-mature termination of the contract owing to change of circumstances which is entirely beyond the control of the parties is called
 - a) breach
 - b) frustration
 - c) discharge
 - d) novation
- 4) Injunction means
 - a) order of court preventing a person from doing a particular act
 - b) an order for recession of contract
 - c) order for specific performance
 - d) none of these

(W = 1)

P.T.O.



- II. 5) Goods identified in accordance with the agreement after the contract of sale is made is known as _____ goods.
- a) existing b) future
c) ascertained d) contingent
- 6) An approval of a previous act done without authority is called _____
- a) condition b) ratification
c) adjudication d) formulation
- 7) A person employed by and acting under the control of the original agent in the business of agency is _____
- a) co-agent b) substituted agent
c) del-credere agent d) sub-agent
- 8) Acceptance of a lesser performance than what was actually due under the contract is _____
- a) Recession b) Waiver
c) Merger d) Remission **(W = 1)**

PART – B

Answer **any 8** questions in **one or two** sentences **each**. **Each** question carries a weightage of **one**.

9. Define unilateral contract.
10. What is 'acceptance' ?
11. What do you mean by revocation ?
12. What is undue influence ?
13. Give two points of difference between misrepresentation and fraud.
14. Define unlawful agreement.
15. What is meant by contingent contract ?
16. State the meaning of discharge of contract.
17. What is 'Quantum Meruit' ?
18. Who is an unpaid seller ? **(W : 8×1=8)**



PART – C

Answer **any 6** questions. Answer not to exceed **one** page. **Each** question carries a weightage of **two**.

19. Explain the elements of a contract.
20. Define voidable contract. What are its characteristics ?
21. Define offer. Explain different types of offer.
22. What is privity of contract ? State the exceptions to the rule that a stranger to a contract cannot sue.
23. Write a note on capacity to contract.
24. Distinguish between sale and agreement to sell.
25. Explain the doctrine of caveat emptor. State its exceptions.
26. Mention the rules regarding passing of property in sale. (W : 6×2=12)

PART – D

Answer **any two**. **Each** question carries a weightage of **four**. Answer not to exceed **four** pages.

27. Explain the remedies for breach of contract.
 28. Explain implied conditions and implied warranties.
 29. Explain how agency can be created. Also describe the rights and duties of an agent. (W : 2×4=8)
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